**Omer Hazan**

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A Project Manager and Consultant in the Business Sector. Strong business development and high analytical skills, including specialization in information systems, design and implementation of innovative strategies and solutions. A passionate team player with experience leading cross-functional teams to plan and manage multiple client projects.

**Employment experience**

2019-2020 **Sales Operation Project Manager, Solar Edge**

Drive new products introduction and alignment across global sales. Work closely with R&D, Product Marketing and Operations to ensure priorities are aligned to support sales and market share growth.

* Introducing NPI providers to senior management of the company
* Coordinating sales and product promotion activities with product marketing, operations and sales managers across the company
* Leading introductory discussions to products and creating comprehensive weekly status reports refining them into actual work plans
* Managing and overseeing orders valued at six figures and optimizing inventory
* Leading customer experience processes and automation solutions
* Introducing new processes to the company regarding market share analysis and the gross margin and quality improvement & cost reduction of products

2016-2019 **Operational Strategy Consulting, 7is**

2017-2019 **Consulting Project Manager and Team Leader**

• Formulated a business strategy while identifying customer’s needs

• Managed customer experience projects and technology projects using Agile methodology

2017-2019 **Digital** **Product owner**

* Managed Digital, CRM and BI Projects for large companies
* Worked with all the relevant cross-functional teams (R&D, Designers, BI/BA, etc.)

2016-2017 **Strategic Business Consultant and Data Analyst**

• Diagnosed and analyzed existing status using various analytical tools and models

• Characterized customer needs and formulated work processes tailored to the organization

• Improved Customer Experience using Design Thinking methodologies

**Formal Education**

2012-2016: **Ben-Gurion University of the Negev**

**B.Sc. in Industrial Engineering and Management** – Specialization in Information Systems.

**Relevant Skills**

Management consulting| Communication and presentation skills | Business Strategy | Professional services | Customer success | Customer experience

QlikView | Priority | Python | Excel (with VBA) | Salesforce | PowerBI

**Military service**

2007-2010: **Sayeret Golani-** Full army services asa Sergeant in an elite combat unit.

**Languages proficiency**

Hebrew – mother tongue; English – high level